

# USDA BROILER MARKET NEWS REPORT

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U.S. Department of Agriculture

**Agricultural Marketing Service** 

**Poultry Programs** 

Market News and Analysis Branch



**WINGS** 

### NATIONAL BROILER MARKET AT-A-GLANCE

Majority prices were unchanged in the West, but higher in the East and Midwest when compared to early week's values. Trade sentiment was steady to fully steady, instances firm. Retail and food service demand covered the full range, but had best movement into fast food channels and for holiday related activities and celebrations. Supplies of all sizes were adequate to well cleared for trade needs. Floor stocks were adequate to short. Processing schedules for next week were part-time with many plants down one or two days in observance of the Christmas holiday. In the parts structure, demand into the weekend was fair to fairly good. Breast items were in good balance to well cleared, tight for tenders. Wings were better balanced to available and moving satisfactorily. Dark meat was sufficient, but tight for thighs and boneless skinless cuts. In production areas, live supplies were moderate at weights in a full range.

Preliminary Report Prices negotiated for truck lot sales of ready-tocook broiler/fryers fob and delivered to first receivers at major market areas week of 24-DEC-2007 (cents per lb)

#### **US GRADE A**

(Includ	WTD			
AREAS	<b>MAJORITY</b>	RANGE	<u>AVG</u>	<b>LOADS</b>
Delivered to Fi	rst Receivers			
Chicago	63.00-66.00	58.00-79.75	66.35	26
New York	67.00-70.00			
Los Angeles	84.00			

Southeast Area FOB Dock Equivalent

Mississippi 74.00-77.00 62.00-79.00 75.36 82

GEORGIA F.O.B. DOCK PRICES Georgia f.o.b. dock quoted price on broiler/fryers for this week's trading is 76.75 cents based on icepacked USDA grade "A" sized 2 ½ to 3 pound birds.

# PRELIMINARY FOB DOCK OR EQUIVALENT

1.503

<u>LOADS</u>	<u>RANGE</u>	<u>FRIDAY PRE</u>	<u>LIM. WTD. AVG</u>
741	71.50-78.00	7	6.48
Georgia f.o.b.	dock confirmed	d preliminary weighted	average price on ice-
packed parts:		WTD. AVG.	VOLUME
ITEM	(CE	NTS PER POUND)	(000) POUNDS)
LINE RUN T	ENDERS	159.00	723
BREASTS -	B/S	131.50	3,268
BREASTS -	WHOLE	76.50	761
THIGH MEA	T - B/S	117.50	729
LEG QUART	ERS	41.50	4,122

111.00 This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

SOUTHERN BROILER/FRYER Trade sentiment was mostly steady to fully steady. Retail demand was light to moderate, best where weekend needs increased. Food service was in a full range with best movement for fast food/restaurants, holiday parties, and where last minute shoppers dined. Supplies of all sizes were in balance to closely cleared for trade needs. In the parts structure, movement was fair to fairly good entering the holiday weekend. Breast items were sufficient to tight, and wings were available and moving satisfactorily. Dark meat was adequate to well cleared, but tight for boneless skinless cuts. In production areas, live supplies were moderate at mixed, but mostly desirable weights.

NORTHEAST BROILER/FRYER Trucklot buying activity on ready-tocook whole broiler/fryers increased slightly and was noted as moderate to fairly good entering the Christmas holiday weekend. Offerings of all sizes were sufficient and clearing satisfactorily. Movement through retail and distributive channels was seasonally fair. The market tone was steady to fully steady. In the parts complex, breast items were adequate to well cleared. Tenders, thighs and thigh meat were in good balance.

WESTERN REGION Final majorities for next week on Grade A whole fryers were unchanged from last Monday's. Trading reported at unchanged prices on regular commitments and unchanged to higher on new negotiations. Demand was mostly moderate into retail accounts and moderate to good into foodservice with some noting better than anticipated activity. Offerings generally adequate. Floor stocks mostly desirable for buyers' needs. The market tone was steady to firm on WOGs. The Los Angeles negotiated WOG weighted average was up 8.10 cents to 71.78 cents for next week and the volume was unchanged from last Monday's.

MIDWEST REGION Preliminary delivered prices into the Chicago area increased 2 cents. The market tone on whole broiler/fryers was steady to firm on limited offerings. Retail and food service trade activity was in a full range; mostly moderate overall, instances good into fast food and some restaurants. Floor stocks adequate to occasionally short; weights irregular. Parts offerings were limited as producer/processor schedules reduced for holiday weekend. Tenders and breast cuts were very close to adequate, wings available to well cleared and dark meat was adequate on bone-in, tight on boneless dark meat. The market tone was steady to firm on boneless dark meat, tenders, and bone-in and boneless/skinless breast; all other parts were steady.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds was moderate to fairly good entering the Christmas holiday weekend. Offerings were adequate to well cleared for immediate trade needs. Live supplies were moderate; weights were mixed, but reported as mostly desirable. Processing schedules were very heavy due to many plants operating on Saturday. Less than trucklot asking prices remained unchanged at 69 to 83 cents. Trade sentiment was noted as steady to fully steady. In the parts complex, breast items were adequate and clearing satisfactorily. Wings were sufficient and moving into a better position. Most dark meat items were adequate to tight.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

CITT FROM DELIMARVA.	
	BRANDED U.S.GRADE A
RANGE	64-85
WEIGHTED AVERAGE	(A)
NO. OF BOXES	(A)

(A)

12/17/07 - 12/21/07

(A) 12/18/06 - 12/22/06 NO. OF BOXES 12/17/07 - 12/21/07 (A) 12/18/06 - 12/22/06

(A) NOT REPORTED TO AVOID DISCLOSING INDIVIDUAL OPERATIONS.

CUMULATIVE

DEC 20	DEC 20 SOUTHERN STATES BF					BROILER/FRYER PARTS			DEC 21	
F	POUND	S		WTD	POUND	S		WTD	WEEKLY	WEEKLY
<u>ITEM</u>	(000)	RANGE	<b>MAJORITY</b>	<u>AVG</u>	(000)	<b>RANGE</b>	<b>MAJORITY</b>	<u>AVG</u>	(000)	WTD AVG
BREAST - B/S	552	109.00-188.00	-	121.72	597	110.00-189.00	-	125.90	2,890	123.48
TENDERLOINS	156	101.00-130.00	-	106.18	161	107.00-175.00	-	118.01	930	109.99
BREAST - LINE RUN		TOO FEW TO F	REPORT		T	OO FEW TO RE	PORT		398	72.45
FRONT HALVES		TOO FEW TO F	REPORT		T	OO FEW TO RE	PORT		285	55.81
LEGS	183	50.00-67.00	54-56	55.99	273	52.00-62.00	54-56	57.35	1,212	57.20
LEG QUARTERS (BULK	) 423	36.00-42.00	37-38	37.66	428	36.00-43.00	37-38	38.21	2,522	38.00
LEG QUARTERS (4/10)	839	38.00-45.00	40-41	40.34	1,197	38.00-45.00	39-41	39.90	4,397	40.10
WINGS (WHOLE)	245	100.00-114.00	-	106.80	295	98.00-114.00	-	107.02	1,395	106.53
WINGS (CUT)	105	115.00-121.00	-	119.00	T	OO FEW TO RE	PORT		505	119.20
DRUMSTICKS	-	ΓΟΟ FEW TO R	EPORT		T	OO FEW TO RE	PORT		327	57.03
THIGHS	-	TOO FEW TO R	EPORT		T	OO FEW TO RE	PORT		137	54.31
B/S THIGHS	-	TOO FEW TO R	EPORT		T	OO FEW TO RE	PORT		435	105.94
WHOLE BODY INDEX BAS	ED ON	SOUTHERN STA	TES PARTS TR	ADING	WHOLE	BODY INDEX BA	SED ON SOUT	THERN STA	ATES PARTS	TRADING
FOR DEC 20, 2007 – F.O.B	. DOCK.				FOR DE	EC 21, 2007 – F.O.				
		<u>RANGE</u>	TODAY'S AV				<u>TODAY'S AV</u>			<u>AVERAGE</u>
	4	4.50 – 51.00	47.	80	4	5.00-51.50	46.7	'4	4	7.02

The index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

NORTHEAST BROILER/FRYER PARTS - Trucklot buying interest was moderate to fairly good as dealers assess market conditions entering the Christmas holiday period. Offerings of breast items were in good balance and clearing satisfactorily. Tenders, thighs and thigh meat were about adequate to tight. Wings were noted as in better balance and was generally sufficient for current needs. Movement through retail and distributive channels was seasonally fair. The market tone was fully steady breast items, tenders, thighs and boneless skinless thigh meat. Wings were mostly steady.

ICÉ PACKÉD BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND.

DEC 21

22020	CURRENT NEG	WTD		CURRENT NEG	WTD		WEE	ZI V
ITEM	TRADING*	AVG**	VOL/LBS	TRADING*	AVG**	VOL/LBS	WTD AVG	VOL/LBS
BREAST - B/S	125-130	123.31	482,441	125-130	122.96	618,681	123.85	2,632,455
TENDERLOINS	115	105.45	138,280	115	108.79	125,600	105.24	606,200
BREAST - WITH RIBS	67-68	72.28	110,960	67-68	76.56	72,720	73.51	479,080
BREAST - LINE RUN	67	68.33	81,000	67	68.44	86,400	67.40	399,600
LEGS	59-60	64.81	64,640	59-60	65.26	68,360	63.32	458,760
LEG QUARTERS (BULK)	41-42	41.96	166,280	41-42	42.41	186,160	41.92	1,002,001
DRUMSTICKS	50-51	61.04	59,560	50-51	59.34	66,080	59.46	279,120
THIGHS	54-55	59.75	83,280	54-55	59.91	72,520	59.31	363,400
B/S THIGHS	116-117	115.13	59,320	116-117	117.82	27,000	116.03	213,200
WINGS (WHOLE)	110-111	115.19	120,082	110-111	115.57	138,002	113.48	722,424
BACKS AND NECKS (STR	IPPED) 10-12	11.64	39,080	10-12	11.30	33,800	11.26	166,000
LIVERS (5 POUND TUBS)	35-40	35.72	14,920	35-40	36.42	11,720	36.52	45,800
GIZZARDS (HEARTS)	60-65	60.21	14,880	60-65	60.65	26,480	59.53	146,800

INCLUDES NY CITY METRO. AREA, NORTHERN NJ, MA, CT, RI, & PA (NORTHEAST OF HARRISBURG). \* TODAY'S NEG. SALES AS OF 11:30 A.M. \*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)									
_	ESTIN	MATED	AC	TUAL	AVG	WTS	<b>ACTUAL</b>	WTS	
	(1	,000)	(1,	,000)			(1,000)		
	12/21	12/20	12/19	12/18	12/19	12/18	12/14	12/12	
Alabama	5,047	4,239	3,851	4,075	5.64	5.55	3,993	5.46	
Arkansas	5,940	5,371	5,197	5,367	5.40	5.34	5,084	5.46	
Delmarva	3,188	2,309	2,206	2,264	5.88	5.89	2,434	5.78	
KY-LA-TN	3,807	3,151	2,976	3,000	5.62	5.61	3,092	5.71	
North Carolina	a 4,193	2,875	2,805	2,727	7.14	7.09	3,099	7.02	
Texas	2,575	2,568	2,590	2,581	5.20	5.18	2,533	5.25	
Total	27,637	22,974	21,926	22,260	5.69	5.64	22,510	5.66	
Mon-Fri	118,775	(A)					112,512 (A	١)	
Saturday 5,027 (included in total for date shown) 491					•				

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 21-Dec-07 and 22-Dec-07 is estimated to be 41,348,000 head up 22.41 percent from a week ago and up 33.46 percent from a year ago. (Last week 33,779,000, last year 30,982,000)

Weekly broiler-fryer slaughter under federal inspection for the weekending 22-Dec-07 is estimated to be 174,693,000 head up 3.70 percent from a week ago, and up 9.49 percent from a year ago. (Last week 168,456,000, last year 159,549,000) Actual data incorporated when available.

SOUTHERN CALIFORNIA (L.A. AREA)							
PROCESSED POULTRY, DLVRD TO RETAILERS							
	RANGE						
FRESH FRYERS	94-100						
ROASTERS 4# & UP	109-118						
HENS UNDER 5#							
HENS OVER 5#	67-78						
DUCKS							
RABBITS-WHOLE							
RABBITS-CUT UP							

COLITHEDNI CALIFORNIA (LA ADEA)

# SAN FRANCISCO PROCESSED POULTRY DLVRD TO RESTAURANTS AND INSTITUTIONS

	KANGE
ICE PACK	126
DRY PACK	112
ICE PACK	130
DRY PACK	109
ICE PACK	109
DRY PACK	105
	204-207
	DRY PACK ICE PACK DRY PACK ICE PACK

### YOUNG CHICKENS SLAUGHTERED

Week ending			deral Inspe	•	• .	
		Thousa	nds			
	(A)	(B)	(C)	(D)		
	4.25 lbs	4.26 -	6.26 -	7.76 lbs		
	& down	6.25 lbs	7.75 lbs	& up	Total	
Head	44,399	82,551	24,891	16,615	168,456	
Avg Live Wgt	3.88	5.50	6.98	8.49	5.56	
% of total /1	26%	49%	15%	10%	100%	
Comparisons						
Last week	44,181	80,709	28,146	16,236	169,272	
Avg Live Wgt	3.88	5.52	6.98	8.36	5.61	
% of total /1	26%	48%	17%	9%	100%	
Year Ago 2/	49,089	78,448	,	11,200	160,125	
Avg Live Wgt	3.72	5.45	6.89	8.27	5.31	
% of total /1	31%	49%	13%	7%	100%	
To date/2007	2,142,079	4,011,482	1,325,179	625,994	8,104,734	
To date/2006	2,279,674	3,994,544	1,120,863	662,690	8,057,771	
/1 May not tota	al to 100% d	ue to round	ling. /2 Con	nparable w	eek.	
Weight Class Description:						

- (A) This size product is normally marketed bone-in into fast food and food service sectors and may include Cornish hens.
- (B) This size product is normally marketed into the retail grocery sector in tray pack or bagged forms.
- (C) This size product is normally marketed either into the retail grocery sector in tray pack and IQF form or is further processed and marketed into various sectors.
- (D) This size product is normally marketed deboned or as roasters or roasting chicken.

# LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION

WEEK ENDING 15-DEC-2007 (PRELIMINARY)

	YOUNG	LIGHT	HEAVY	TOTAL	
	CHICKENS	HENS	HENS	HENS	DUCKS
		TH	OUSAND	S	
Head	168,456	1,541	1,443	2,984	465
Avg Wt	5.56	3.23	7.99	5.53	6.83
Last week	169,272	1,306	1,586	2,892	524
Same wk yr ago	160,125	1,111	1,518	2,629	540
Avg Wt	5.31	3.44	7.77	5.94	6.45
To-date/2007	8,104,734	55,509	73,243	128,752	24,731
To-date/2006	8,057,771	53,519	74,427	127,946	25,046

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 163.0 million head. Estimated U.S. slaughter for this period was 170.5 million head, or 7.5 million more than estimated available.

# **ESTIMATED U.S. SLAUGHTER COMPARED TO**

# ESTIMATED FRYERS AVAILABLE FOR MARKETING.

MILLION HEAD									
<b>WEEK END</b>	ING	SLAUGHTERED	<b>AVAILABLE</b>	PCT	AVG WT				
Nov	10	172.0	164.0	105%	5.61				
	17	169.4	160.5	106%	5.51				
	24	131.1	161.4	81%	5.64				
Dec	1	171.1	161.8	106%	5.66				
	8	171.3	162.1	106%	5.61				
	15	170.5	163.0	105%	5.56				
Year to date		8,202.9	8,244.6	99%					
Dec	22		159.6						
	29		156.2						

### BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER

\*ACTUAL

<u>Under Federal Inspection</u>									
THOUSANDS									
W/E	12/22/07	12/08/07	%CHG	12/16/06	%CHG				
Broilers	174,693	168,456	+3.70	159,549	+9.49				
Cattle	663	652	+02	616	+07				
Hogs	2,449	2,360	+04	2,220	+10				

### EASTERN REGION MISCELLANEOUS POULTRY

FOR CURRENT DELIVERY FOR THE WEEK OF 17-DEC-07

**DUCKLINGS: PRICES NEGOTIATED BY FIRST RECEIVERS, US** GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, CENTS PER POUND

ORIGIN LONG ISLAND MOSTLY	<b>FROZEN</b> 164-167	<b>FRESH</b> 168-173
MIDWEST	136-146	138-148

ROASTERS: PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP,

DELIVERED, CENTS PER POUND **RANGE MOSTLY** 70.00-76.75 ICE PACKED (12 PER BOX) 73.00-78.00 VACUUM PACKED (6-9 PER BOX) 71.00-86.75 78.00-84.00 SQUABS: NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

> 12 OZ. 62.64 - 85.05 14 OZ. 69.12 - 96.39 16 OZ. 74.88 - 106.73

THE EASTERN REGION INCLUDES:

**MOSTLY** 

CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA,RI,SC,VA,VT,WV

**CENTRAL REGION DUCKLINGS** Prices were unchanged from the previous week. The trade sentiment remained fully steady. Demand was very good. Supplies were closely balanced, barely adequate to tight. Schedules were full-time from this week, but shortened due to the holiday next week. Prices paid to first receivers for 10-18oz boneless breast at \$4.50-5.40, bone in legs at \$1.45-2.40, gizzards at \$1.20-1.40, wings at \$.60-.70, livers at \$.95-1.70, and feet at \$.55-.90.

PRICES NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, CENTS PER POUND, WEEK OF 17-DEC-2007

ORIGIN **FROZEN FRESH** MIDWEST AND OTHERS 129-156 130-165 MOSTLY

## **GRAYSTONE SMALL ANIMAL AUCTION SALE**

DATE OF AUCTION: December 18, 2007

**AI PAPERS REQUIRED FOR ALL OUT OF STATE POULTRY**					
Prices paid per pound, except as noted.	R	41	IGE		
Muscovy Ducks - Drakes	1.10	-	1.15		
Pullets 4-6 LBS		-	.60		
Pekin Ducks	2.25	-	2.50	ea.	
Red Fowl 4-5 LBS	.35	-	.40		
Red Fowl 5-6 LBS	.45	-	.55		
Crossbred Fowl 5-9 LBS	.50	-	.60		
Crossbred Roosters 4-6 LBS	.80	-	1.00		
Crossbred Roosters 7-11 LBS	.70	-	.80		
Guinea Fowl	5.00	-	6.00	ea.	
Banty Roosters	2.00	-	3.00	ea.	
Banty Hens	1.50	-	2.00	ea.	
Leghorn Hens	.25	-	.35	ea.	
Silkies	1.00	-	1.10	ea.	
Geese 9-14 LBS	.30	-	.50		
Pigeons	2.85	-	3.10	ea.	
White Pigeons	4.00	-	4.10	ea.	
Rabbits 4-6 LBS	2.00	-	2.35		
Rabbits 6-9 LBS	1.15	-	1.30		
Bunnies			1.50		
Guinea Pigs	.25	-	4.50	ea.	
Goats	40.00	-	45.00	ea.	
Kid Goats	20.00	-	30.00	ea.	
Chukars	2.75	-	3.00	ea.	
Muscovy Ducks - Hens	.90	-	1.00		
Total Coops Sold 496					

NATIONAL CANNER FOWL MARKET Trading for heavy canners were too few to report; unchanged on lights when compared to the previous week. Supplies of both light and heavy canners were generally sufficient for current needs with most available supplies of heavy canners being used internally. Demand was fair to mostly moderate. Processing schedules were normal. The undertone was steady to at least steady.

Cents per pound, current negotiations, without freight cost

LIGHT CANNER HENS (LINE RUN WITHOUT NECKS) 23-30 MAJORITY 27-28 HEAVY CANNER HENS (WITHOUT NECKS) TOO FEW TO REPORT

Cents per pound, current negotiation, freight cost included

LIGHT CANNER HENS (LINE RUN WITHOUT NECKS) 24-32 MAJORITY 30-31 HEAVY CANNER HENS (WITHOUT NECKS) TOO FEW TO REPORT

### **LIGHT TYPE HENS**

CENTS PER HEAD, GENERALLY FOR REMOVAL WITHIN THE NEXT 10 DAYS(INCLUDES HANDLING, FREIGHT AND ANY OTHER CHARGES, WEIGHTS AVERAGE ABOUT 3.50 (POUNDS)

<u>EASTERN REGION</u> Prices were unchanged when compared to the previous week. Demand was at least moderate for the generally sufficient offerings of light type hens. Processing schedules were normal. Trade sentiment was mostly steady.

RANGE

MAJORITY

REMOVAL COST

3-12

5.0

**SOUTH CENTRAL** Trading was TFEWR. Demand was light for adequate supplies of spent fowl. Schedules were reduced. Finished sales were mixed. Salvage values were expected to remain steady.

RANGE

**MAJORITY** 

REMOVAL COST

TOO FEW TO REPORT

<u>NORTH CENTRAL</u> Prices were unchanged. Offerings remained adequate for the moderate to at times good demand. Bird numbers increasing in availability following the holiday demand. Trade sentiment steady.

RANGE

**MAJORITY** 

REMOVAL COST

0-10.5

0-5

## **HEAVY TYPE HENS (7 POUNDS AND UP)\***

PRELIMINARY PRICE, CENTS PER LB. GENERALLY FOR SLAUGHTER THE WEEK OF 24-DEC-07

<u>SOUTH CENTRAL</u> Trading was TFEWR. Demand was light for adequate offerings from production areas. Schedules were reduced. Finished sales were mixed. Trade sentiment was about steady.

AT FARM BUYER LOADING

RANGE MAJORITY

TOO FEW TO REPORT

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

<u>SOUTHEAST HEAVY</u> Prices were generally unchanged when compared to the previous week. Demand was fair to moderate for the adequate to least adequate offerings of spent hens. Processing schedules were reduced due to the holiday. Sales of finished product was mostly moderate. The undertone was at least steady.

AT FARM BUYER LOADING AT FARM PRODUCES LOADING

**FOB PLANT** 

RANGE MAJORITY
TOO FEW TO REPORT

TOO FEW TO REPORT TOO FEW TO REPORT

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT

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